# BUSIN SS



Vol 38, Edition 44

Weekly Publication CCIU S69-M

January 19, 2023

## Who Owns America's Businesses? Minority Business Ownership Differs by Sector

[ Article originally appeared in www.census.gov ]

#### By Lynda Lee

As the U.S. population has become more diverse, so has ownership of the nation's businesses.

There were more Hispanic-owned businesses overall and more minority-owned businesses in various sectors in 2020 than a decade earlier, according to the Census Bureau's 2021 Annual Business Survey (ABS).

The diversity of business owners mirrors the changing profile of the nation's population. The 2020 Census found that the population of nearly all race and ethnicity groups in the United States had grown since 2010 with the exception of the White alone population, which declined during the decade

The ABS includes annual business statistics and demographic characteristics of employer firms such as owners' race, ethnicity, sex and veteran status

#### U.S. Business Ownership

In 2020, there were a total 5,775,258 U.S. firms in all sectors. They employed about 129,363,644 workers and had total annual payroll of \$7.3 trillion.

Approximately 20% or 1.2 million of these employer businesses were owned by minorities.

They employed about 9.9 million employees and had annual payroll of \$357.4 billion.

According to the ABS, business ownership among some racial and ethnic groups was concentrated in certain industries.

Last month, the U.S. Department of Commerce launched the Capital Readiness Program grant competition, which dedicates \$93.5 million to help minority and other underserved entrepreneurs launch and scale their businesses.

This program, administered by the Minority Business Development Agency, marks the largest program of its kind in the history of the Commerce Department.

#### **Hispanic Ownership**

Hispanic-owned businesses grew about 8.2%, from 346,836 in 2019 to 375,256 in 2020, and made up about 6.5% of all businesses in the United States in 2020.

In 2020, Hispanic-owned businesses yielded about \$472.3 billion in annual receipts and employed about 2.9 million employees.

The highest number of Hispanic-owned firms was in the Construction sector.

Photo by Wells Fargo Stories - https://stories.wf.com/

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## There's nothing clean about offshore wind development unless California tribes are involved

[ Article originally appeared in www.calmatters.org ]

#### Frankie Myers, CalMatters

Since colonization began, the impacts of natural resource extraction have devastated Indigenous communities in the United States and across the globe.

In Northern California, gold miners inflicted nearly irreparable damage to the Klamath River, the lifeline of my people. Hydropower dams spurred the collapse of salmon runs that sustained us since the beginning of time. Industrial timber companies transformed our diverse oak woodlands into pine tree plantations that fuel extreme wildfires, robbing us of acorns and even our homes.

These shortsighted actions are also an assault on our sacred connection to the land, which is fundamental to who we are as Native people. So when the offshore wind industry tells us about all the great opportunities their projects will provide Native people, we've heard it before.

The Yurok Tribe, the largest in California, will not let another industry commit violence against our people, our ancestral landscape or our cultural viewsheds. During sacred renewal ceremonies, we pray at the summit of high mountain peaks, which offer an unobstructed view of the ocean. These prayer seats represent the last places where we can see the world through the eyes of our ancestors. The ability to focus on our prayers without having to view the destruction wrought by industry is critical to our cultural identity.

The experience is a constant reminder of who we are and where we come from.

The U.S. Bureau of Ocean Energy Management recently selected two multinational corporations to develop large wind projects off our coast. While some bidders met with my tribe, California North Floating and RWE Renewables have not.

This lack of outreach has revived concerns that history is repeating itself. California tribes are worried that these corporations will come in, profit off of our resources and leave our communities poorer for it – as their predecessors did.

Offshore wind developers on the East Coast excluded Native American tribes from participating in project planning and development. To add insult to injury, a now-defunct project off the shores of Wampanoag territory in Massachusetts was ignorantly named the "Mayflower Project." For an industry that proclaims the importance of diversity, equity and inclusion, it is hard to fathom why Native American tribes were completely left out of the decision-making process and instead insulted with a name associated with the beginning of the Native American genocide.

Visit the link below for the full article:

 $https://calmatters.org/commentary/2023/01/\\ offshore-wind-native-american-tribe/$ 

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PUBLISHED BY SMALL BUSINESS EXCHANGE, INC. 1160 Battery Street East, Suite #100 • San Francisco, CA 94111

PRSRT STD U.S. Postage PAID San Fran CA 941 Permit No. 820 2 SMALL BUSINESS EXCHANGE JANUARY 19, 2023 - JANUARY 25, 2023



## **VETERANS CORNER**

## William & Mary's Entrepreneur Scholars Program Guides Veterans from Idea to Startup in Five Weeks

[ Article originally appeared in www.military.com ]

#### **By Blake Stilwell**

The road to starting your own business is a long one, with a lot of bumps and obstacles along the way. The Raymond A. Mason School of Business at Virginia's College of William & Mary has launched a carpool lane for entrepreneurial-minded veterans, the Veteran Entrepreneur Scholars Program.

Over the course of five weeks, the free boot camp-style program helps vets create a workable business idea, develop it into a viable concept and create the conditions necessary to launch their business once the program is over. It also teaches attendees about startup culture, best practices, networking and more.

"It's a five-week, part-time course, so it's meant to integrate into your life," Will Gregory, founder of the Veteran Startup Challenge (VSC), told Military.com. "We've stripped down everything to make sure that our vets hit the ground running with the critical information that they need and can actually apply what they're learning in actionable ways."

Gregory is an anthropologist by training and worked in Silicon Valley's tech startup sector. His appreciation for veterans came when he deployed to Afghanistan in 2011, first with the Army and then with the Marine Corps as an anthropologist, helping Marines make sense of Afghan culture.

When he came home from Afghanistan, he began working with startup accelerator Y Combinator, recruiting veterans. As more veterans began to ask him for help in their

initiatives, he began pooling resources for them to use.

"I knew if something was going down, the Marines I was with were gonna have my back, no matter what," he said. "I had never experienced anything like that: the level of camaraderie and the selflessness of those Marines. So when I came back, I just wanted to try to help them in even a fraction of the way that they helped me."

The result is the Veteran Startup Challenge, funded by William & Mary alumni, and operated by the Raymond A. Mason School of Business, William & Mary's Center for Military Transition and the Alan B. Miller Entrepreneurship Center.

Applicants to the program come in with a clean slate, starting with a new idea, whether they're currently working on a startup or not. As part of a 10-person cohort, everyone starts from the same point -- thinking like an entrepreneur.

"We want them to go out and start identifying challenges that they experience in their own lives," said Gregory. "Then they find others who experience the same challenges and see if it's a big enough pain point that people would consider a product or service to solve it."

From there, veterans begin applying startup frameworks to their idea, which allows them to streamline processes in getting their potential business to market. It's a startup accelerator program that was originally intended for the tech sector, but Gregory is continually amazed at how creative veterans are when applying the same principles to other businesses.

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## **Minority Business Ownership Differs by Sector**

#### Continued from page 1

Other sectors in which Hispanic-owned businesses outnumbered those owned by other minority groups in 2020: Transportation and Warehousing; Administrative and Support and Waste Management and Remediation Services.

#### Black-Owned Businesses

There were 140,918 U.S. Black- or African American-owned businesses — across all sectors of the economy — in 2020 with annual sales of \$141.1 billion. They employed 1.3 million people.

The Health Care and Social Assistance sector had the highest number (38,319) of businesses with majority Black or African American ownership, making up 27.5% of all Black-owned businesses.

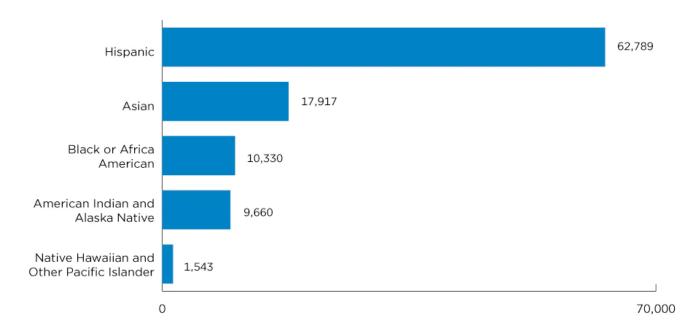
These businesses employed 468,433 workers and had annual payroll of \$12.2 billion.

#### Asian-Owned Businesses

In 2020, there were 612,194 Asian-owned businesses employing about 5.2 million in the United States, the highest among all minority groups.

Visit link for the full article: bit.ly/3WfV5Lj





Source: 2021 Annual Business Survey.

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**CALIFORNIA CERTIFICATIONS** 

CDOT UCP DBE #5988 • CA DGS SBE #1789941 SF Minority-Owned LBE Certification #CMD072513300

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ISSN 0892-5992

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#### **KJ Woods Construction, Inc.**

is requesting quotes from certified DBE/LBE businesses for City & County of San Francisco, Folsom Area Stormwater Improvements -Soma and Mission Districts Sewer Replacement

#### Due 2/9/23 @ 2 PM

We are seeking subs/suppliers of Traffic Control, Paving, Grinding, Install Concrete Flatwork, Manholes And Junction Structures, Excavation, Shoring, Trucking, Saw Cutting, Install Vop Pipe, Sewer Bypass, Television Inspection, Jack And Bore, Microtunneling And Water Main Excavation / Installation.

Payment & performance bonds may be required. Subs are encouraged to contact Annette Andrade <a href="mailto:office@kjwoods.com">office@kjwoods.com</a> / 415.759.0506 for info/assist with insurance reqs, bonding, lines of credit, equipment or instructions to obtain plans/specs at no cost

Is requesting quotes from certified and qualified **DBE** and **DVBE** 

Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

#### SUBS/SERVICE PROVIDERS

Aggregates, Clearing & Grubbing, Concrete Pumping, Concreted-Rock Slope Protection, Construction Scheduling, Develop Water Supply, Dust Palliative/Site Prep, Electrical, Erosion Control (Temp), Fencing & Temp Fencing, Hydroseeding, Metal Railing, Reinforcing Steel, Rock Blanket, Rock Slope Protection, SWPPP, Temp Railing (Type K)

#### **SUPPLIERS**

Concrete & Cement, Drainage Systems, Lumber, Pipe, Sand & Gravel, Storm Water Systems

#### **ENHANCED RECHARGE IN THE SANTA ANA RIVER BASINS -**PHASE 1B /SAN BERNARDINO, CA

Spec No. 22-02 REVISED BID DATE: February 7, 2023 at 10:00 a.m.

**All Quotes Due Prior** 

**Sukut Construction, LLC** 4010 W. Chandler Avenue, Santa Ana, CA 92704 **Contact: Rick Welshiemer** 

#### Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer



An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors. material suppliers and trucking including certified DBEs for the following project

Caltrans 04-3J0704
Route 80 in Hercules and Crockett from Route 80/4 Separation to 0.1 Mile West of Crockett Viaduct Project ID 0415000077-04-CC-80-10.1/13.5 - Contra Costa County

NEW Bid Date: January 31, 2023, 2:00 PM (Original Bid Date: 1/11/2023) \*\*Bidding Electronically. Quotes need to be received by 11:00am on bid day\*\*

> CONTACT: Debby Pannell Brosamer & Wall Inc

1777 Oakland Blvd. Suite 300. Walnut Creek. California 94596

PH: 925-932-7900 • FAX: 925-279-2269 • estimating@brosamerwall.com

PROJECT SCOPE: Remove PCC and AC, place PCP and AC Resurfacing Construct Concrete Barriers and Barrier Slab, Cold Plane and Overlay

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed below, including but not limited to:

AC Dike; AC Grinding; Aggregate Base; Alternative Crash Cushion System; Clearing & Grubbing; Grind Concrete Pavement; Concrete; Concrete Barrier; Demolition; Construction Area Signs; Electrical; Erosion Control; Guardrail; Hazardous Waste Collection and Disposal; HMA Paving; RHMA Paving; Hydroseeding; Joint Seal; Landscaping; Lead Compliance Plan; Maintaining Existing Traffic Management System Elements; Minor Concrete; Noise Monitoring; Pavement Marker; Precast Concrete; QC/QA Testing; Remove/Dump Broken Concrete; Roadside Signs; Roadway Excavation; Street Sweeping; SWPPP; Traffic Control; Traffic Monitoring

#### Systems; Traffic Striping & Marking Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license insurance coverage, valid DBE certification if applicable, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract and must be active at time of bid. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed for free at the Caltrans website: http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php. B&W will also make plans & specs available electronically. Please email Debby Pannell at <a href="mailto:dpannell@brosamerwall.com">dpannell@brosamerwall.com</a> for a free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. \*\*Submit ALL Bid/Quotes via email to <a href="mailto:estimating@brosamerwall.com">estimating@brosamerwall.com</a> or via fax at 925-279-2269 and if applicable submit a copy of your <u>CURRENT DBE CERTIFICATION by 11am on bid day</u>. Please include your CSLB License Number, DIR Registration Number, and if applicable DBE Certification Number on all bid/quotes. . Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before January 27, 2023 ~~~ B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER ~~~



## **BREAKING BARRIERS IN** THE MARINE INDUSTRY



FREE VIRTUAL WORKSHOP

Wednesday, February 15, 2023 | 11:00 a.m. – 1:00 p.m. (PST)

The San Francisco Bay Water Emergency Transportation Authority and Golden Gate Bridge, Highway & Transportation District will host an online Zoom workshop on seeking DISADVANTAGED BUSINESS ENTERPRISE (DBE) participation on Marine Engineering and Construction contracts. This workshop will explore the barriers for small businesses entering the marine field and ways to increase DBE & SBE participation on marine construction contracts. For questions, contact Terence Candell | candell@watertra



## Learn about specialized licenses and approved painting and welding

certifications

Learn about the insurance requirements to conduct dockside work or work

Learn about Buy America federal requirements for materials and supplies Hear from the Federal Transit Administration give an overview on the Disadvantaged Business Enterprise (DBE) program.

Hear about upcoming contracting opportunities from the San Francisco Bay Water Emergency Transportation Authority, Golden Gate Bridge, Highway & Transportation District, and participating shipbuilders.







MARINE GROUP









### William & Mary's Entrepreneur Scholars **Program Guides Veterans from Idea to** Startup in Five Weeks

#### Continued from page 2

"It's actually a very straightforward process." he said. "We teach them what frameworks will be helpful to their idea. The ideas have been far and wide, from the medical field to realestate tech. It's really awesome to see."

Once the boot camp is over, veterans have access to the entire network of alums from past cohorts, which offers guidance and fellowship in the new world of entrepreneurship they are about to enter.

"By being part of this little community, they get to really expand not only their network, but also the scope of their understanding of the startup experience," Gregory said.

Graduates also receive certificates from the Mason School of Business Center for Military Transition and the Veteran Startup Challenge. Digital credentials for display on social media such as LinkedIn are included, in addition to invitations to select William & Mary alumni opportunities and events as graduates of the certificate program.

Applicants to the program don't need any prior business or startup experience, and it's open to all current service members and veterans. Since the Veteran Entrepreneur Scholars Program is a scholarship to the VSC boot camp, attendance is free, but travel and living expenses are not provided.

'To any veteran wondering if they should apply, if they're not sure that they have the credentials to apply, I say just apply. Let us make that call," Gregory said. "I don't wanna see a vet who is a really good fit for the program hold back from taking that shot. There's a good chance that we're looking for things that are different from what classic educational institutions might look for."

To learn more about the Veteran Entrepreneur Scholars program or to apply for it, visit the program website. There are both in-person and remote cohorts, and applications are accepted on a rolling basis.

SOURCE: https://www.military.com/veteran-jobs/william-marys-entrepreneur-scholars-program-guides-veterans-idea-startupfive-weeks.html

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## **CALIFORNIA SUB-BID REQUEST ADS**

REQUESTING BIDS FROM CERTIFIED DBE. SBE. ELBE/SLBE Subcontractors and Vendors Project: Murphy Canyon Trunk Sewer Repair / Rehab Phase 1, San Diego, CA Reference: K-23-2153-DBB-3

Bid Date: 02/07/2023 @ 02:00pm Owner: City of San Diego CA

Insituform Technologies, LLC. is bidding the above referenced project as a Prime Contractor and is requesting bids for the following trades and/or material suppliers:

Traffic Control - Service Lateral Rehabilitation - Clean & CCTV of Pipelines - Excavation - Resurfacing/paving - Sewer Bypass - WPCP Devemopment and WPCP Implementation (SWPPP)

Plans and specifications can be obtained at no cost from: shorturl.at/hnClO - or contact Terry Henry for assistance or with any questions at thenry!aegion.com

Additional notes: Please submit bids/quotes at least one day prior to bid date and include any certification you may have as well as your DIR Registration number. Assistance will be provided to all qualified subcontractors rquesting assistance for obtaining equipment, supplies, materials, bonding, lines of credit or insurance by contacting **Terry Henry** at Insituform. Insituform intends to work with and negotiate cooperatively with all qualified responding entities.



P.O. BOX 100 Folsom, CA 95763 Phone: (916) 351-0457 Fax: (916) 351-1674 Contact: John Pottenburgh Email: johnp@srco.com & estimating@srco.com

Sub-Bids Requested From MBE, WB, SBE, SBRA, LSAF, HUB Subcontractors & Suppliers for:

**OWNER: PARADISE IRRIGATION DISTRICT ZONE A PUMP STATION & TRANSMISSION MAIN PROJECT, PROJECT NO.17-041** 

**BIDDING FEBRUARY 14, 2023 AT 2PM** Scope Of Work: New Treated Water Pump Station and Force Main.

DBE Work Available/ Items of Work:

- Pipe, Valve, and Fitting supply Plumbing fixtures supply Aggregate supply Concrete supply Concrete Reinforcing Install • HVAC • Electrical• AC Paving • Masonry Wall
- Metal Roof Insulation Door supply Painting Trucking Misc Metals supply Structural steel supply Structural steel install

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project. Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available.

Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered



344 High Street • Oakland, CA 94601 Phone: (510) 261-0466 • FAX (510) 261-0478 Estimator: VICTOR LE • Website: www.gallagherandburk.com

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

14th STREET SAFE ROUTE IN THE CITY Project No. 1003959, Federal Project No. ATPL 5012(154) Disadvantaged Business Enterprise Goal Assigned is 25%
OWNER: CITY OF OAKLAND – 1 Frank H. Ogawa Plaza, Room 104, Oakland, CA 94612

REVISED BID DATE: February 2, 2023 @ 2:00 P.M.

GBI is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, DELINEATION, ELECTRICAL, LANDSCAPING/IRRIGATION, SITE FURNISHING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SLURRY SEAL, MICROSURFACING, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at

your local Builders Exchange, or reviewed and downloaded from the Dropbox site at https://www.dropbox.com/sh/m5i7d8y5irrma1s/AAAqGa-tcqZV8hFik9fw5Qofa?dl=0 or from the Owner's site at \$\$https://www.oaklandca.gov/services/active-closed-opportunties or \$\$https://www.oaklandca.gov/services/active-closed-opportunti

http://ciplist.com/plans/?Oakland/city/9392 Fax your bid to (510) 261-0478 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at <a href="https://www.dir.ca.gov/Public-Works/Pu

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition This will be a Prevailing Wage Job. GBI is an Equal Opportunity/Affirmative Action Employer.

CWS Construction Group INC.

Lic 811153
1301 Grant Ave, Suite 1 • Novato, CA 94949
Phone: 415-599-5585 • Fax: 415-209-0228
E-Mail: Charliejr.cws@gmail.com

Invitation to bid as Subcontractor, supplier or vendor

Certified DVBE, DBE, MBE, SBE, LBE, WBE Contractors are encouraged to bid.

Subtrades Needed: Mechanical, Electrical, Plumbing, Doors frames and Hardware, Glazing, Fire Suppression, Painting, Drywall, Framing, Flooring, Casework, Specialties

Project Name: Galeria De La Raza TI Bids Due: January 24th, 2023 1:00 P.M

Scope Of work: New electrical, lighting, fire alarm, fire sprinkler, partial plumbing, partial mechanical, framing, and interior finishes for multi-use space, gallery, offices and office. Space is in a recently completed new residential building.

Bid Documents: Available upon Request

Participation Goals: DVBE, DBE, LBE, MBE, SBE, WBE are encouraged to Bid

Please Contact Charlie Slack at <a href="mailto:bidscws@gmail.com">bidscws@gmail.com</a> for contract documents Please Submit All Proposals To: Charlie Slack bidscws@gmail.com

Or fax: 415-209-0228

For More information please call 415-599-6545

**CWS Construction Group INC.** 

Lic 811153 1301 Grant Ave, Suite 1 • Novato, CA 94949 **Phone:** 415-599-5585 • **Fax:** 415-209-0228 E-Mail: Charliejr.cws@gmail.com

Invitation to bid as Subcontractor, supplier or vendor

Certified DVBE, DBE, MBE, SBE, LBE, WBE Contractors are encouraged to bid.

Subtrades Needed: Mechanical, Electrical, Plumbing, Doors frames and Hardware, Glazing, Fire Suppression, Painting, Drywall, Framing, Flooring, Casework, Specialties

**Project Name:** Homey-SF Tenant Improvements

Bids Due: January 23rd, 2023 1:00 P.M

Scope Of work: New electrical, lighting, fire alarm, fire sprinkler, partial plumbing, partial mechanical, framing, and interior finishes for multi-use space, gallery, offices and office. Space is in a recently completed new residential building.

Bid Documents: Available upon Request

Participation Goals: DVBE, DBE, LBE, MBE, SBE, WBE are encouraged to Bid

Please Contact Charlie Slack at <a href="mailto:bidscws@gmail.com">bidscws@gmail.com</a> for contract documents Please Submit All Proposals To: Charlie Slack bidscws@gmail.com

Or fax: 415-209-0228

For More information please call 415-599-6545

### DeSilva 7 Gates CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: ww ESTIMATOR: DAVID CZECH

An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:

CALTRANS ROUTE 4 - FOR CONSTRUCTION ON STATE HIGHWAY IN CONTRA COSTA COUNTY IN AND NEAR CONCORD AND PITTSBURG FROM 0.3 MILES EAST OF PERALTA ROAD UNDERCROSSING TO LOV-ERIDGE ROAD OVERCROSSING

Contract No. 04-2K7204, Federal Aid Project No. ACNH-P004(161)E Disadvantaged Business Enterprise Goal Assigned is 24%
OWNER: STATE OF CALIFORNIA – DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: January 26, 2023 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/ materials including but not limited to:

AC Dike, Cold Plane, Concrete Barrier, Construction Area Signs, Electrical, Emulsion Supplier, Erosion Control, Foam AC Recycling, Hazardous Material, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, PCC Grinding, PCC Paving, Roadside Signs, Sign Structure, Soil Nail, Striping, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Testing, Traffic Control Systems, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material and Rubberized HMA (Gap Grade) Material Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.drophoy.com/sb/Syrdclbwfbasg(9/AABhrdha551 kN3264FSfBlloa2fde) or from the Owner's site at

site at  $\frac{https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0}{www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php} or from the Owner's site at <math display="block">\frac{https://www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php}{https://www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php} or from the Owner's site at <math display="block">\frac{https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0}{https://www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php} or from the Owner's site at <math display="block">\frac{https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0}{https://www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php} or from the Owner's site at <math display="block">\frac{https://www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php}{https://www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php} or from the Owner's site at at all adv_projects.php} or from the Owner's site at at all adv_projects.php} or from the Owner's site at a fine from the Owner's site at a fine frow the Owner's site at a fine frow the Owner's site at a fine frow the Owner's$ 

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have guestions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at <a href="https://www.dir.ca.gov/Public-Works/PublicWorks.html">www.dir.ca.gov/Public-Works/PublicWorks.html</a>

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<a href="https://californiasbdc.org">https://californiasbdc.org</a>) or contact the California Southwest Transportation Resource Center (<a href="https://www.transportation.gov/osdbu/SBTRCs">www.transportation.gov/osdbu/SBTRCs</a>). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

JANUARY 19, 2023 - JANUARY 25, 2023 SMALL BUSINESS EXCHANGE 5



## CALIFORNIA SUB-BID REQUEST ADS



CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
Phone: (925) 829-9220 / Fax: (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: VICTOR LE
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:

CALTRANS ROUTE 87 – CONSTRUCTION ON STATE HIGHWAY IN SANTA CLARA COUNTY IN SAN JOSE FROM ROUTE 85/87 SEPARATION TO 0.1 MILE NORTH OF JULIAN STREET UNDERCROSSING Contract No. 04-4J9104, Federal Aid Project No. ACNH-P087(034)E

Disadvantaged Business Enterprise Goal Assigned is 23%

OWNER: STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: JANUARY 24, 2023 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BRIDGE DECK RESURFACING, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, DELINEATORS, CRASH CUSHION, ELECTRICAL, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, FENCING, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING, ROADSIDE SIGNS, RUMBLE STRIP, SOIL DENSIFICATION, SIGN STRUCTURE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at <a href="https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0">https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0</a> or from the Owner's site at <a href="https://www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php">www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php</a>

Fax your bid to (925) 803-4263 or email to dgcestimating@desilvagates.com to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at <a href="www.dir.ca.gov/Public-Works/PublicWorks.html">www.dir.ca.gov/Public-Works/PublicWorks.html</a>

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<a href="http://californiasbdc.org">http://californiasbdc.org</a>) or contact the California Southwest Transportation Resource Center (<a href="https://www.transportation.gov/osdbu/SBTRCs">www.transportation.gov/osdbu/SBTRCs</a>). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES

C O N S T R U C T I O N 11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909

Phone: (925) 829-9220 / Fax: (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: VICTOR LE
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:

CALTRANS ROUTE 80 - FOR CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA AND CONTRA COSTA COUNTIES IN ALBANY AND CROCKETT FROM 0.4 MILE SOUTH OF ALAMEDA COUNTY LINE TO 0.2 MILE SOUTH OF POMONA STREET Contract No. 04-0K1604, Federal Aid Project No. ACHSIMG-0801(998)E Disadvantaged Business Enterprise Goal Assigned is 20%

OWNER: STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

REVISED BID DATE: January 19, 2023 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Sign and Channelizers, Crash Cushion, Electrical, Erosion Control, Landscaping, Lead Compliance Plan, Minor Concrete Structure, Roadside Signs, Sign Structure, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Traffic Control System, Underground, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material and Rubberized HMA (Open Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at <a href="https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0">https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0</a>

or from the Owner's site at  $\underline{\text{www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php}}$ 

Faxyourbidto (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at <a href="https://www.dir.ca.gov/Public-Works/Public-Works.html">www.dir.ca.gov/Public-Works/Public-Works.html</a>

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<a href="http://californiasbdc.org">http://californiasbdc.org</a>) or contact the California Southwest Transportation Resource Center (<a href="https://www.transportation.gov/osdbu/SBTRCs">www.transportation.gov/osdbu/SBTRCs</a>). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909
Phone: (925) 829-9220 / Fax: (925) 803-4263
Website: www.desilvagates.com
ESTIMATOR: JACK SHEWMAKER
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:

CALTRANS ROUTE 50, 80 - CONSTRUCTION ON STATE HIGHWAY IN YOLO COUNTY IN AND NEAR WEST SACRAMENTO ON ROUTE 80 FROM 1.7 MILES EAST OF MACE BOULEVARD OVERCROSSING TO SACRAMENTO RIVER BRIDGE AND OVERHEAD (BRYTE BEND) AND ON ROUTE 50 FROM ROUTE 80 JUNCTION TO JEFFERSON BOULEVARD UNDERCROSSING

Contract No. 03-4F6504, Federal -Aid ACNH-X113(036)E Disadvantaged Business Enterprise Goal Assigned is 23%

OWNER: STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

REVISED BID DATE: January 25, 2023 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Biologist Consultant, Bridge Deck Resurfacing, Bridge, Clearing and Grubbing/Demolition, Cold Plane. Concrete Barrier, Construction Area Signs, Electrical, Emulsion Supplier, Erosion Control, Fencing, Irrigation, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, PCC Paving, Pipe Lining, Roadside Signs, Rumble Strip, Sign Structure, Stamped/Textured Paving, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Testing, Traffic Control Systems, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Imported Borrow, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material and Rubberized HMA (Gap Grade)

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at <a href="https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0">https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0</a> or from the Owner's site at <a href="https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0">www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php</a>

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at <a href="https://www.dir.ca.gov/Public-Works/PublicWorks.html">www.dir.ca.gov/Public-Works/PublicWorks.html</a>

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<a href="http://californiasbdc.org">http://californiasbdc.org</a>) or contact the California Southwest Transportation Resource Center (<a href="https://www.transportation.gov/osdbu/SBTRCs">www.transportation.gov/osdbu/SBTRCs</a>). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: www.desilvagates.com ESTIMATOR: DAVID CZECH

An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:

CALTRANS ROUTE 80 - FOR CONSTRUCTION ON STATE HIGHWAY IN PLACER COUNTY IN ROSEVILLE FROM 0.1 MILE WEST OF RIVERSIDE AVENUE OVERCROSSING TO 0.3 MILE EAST OF DOUGLAS BOULEVARD OVERCROSSING AND IN ROCKLIN FROM 1.1 MILE WEST OF ROCKLIN ROAD

UNDERCROSSING TO ROCKLIN ROAD UNDERCROSSING Contract No. 03-3F23U4, Federal-Aid Project ACIM- 0803(252)E Disadvantaged Business Enterprise Goal Assigned 22%

OWNER: STATE OF CALIFORNIA – DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

Revised Bid Date: January 26, 2023 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

materials including but not limited to:

AC Dike, Biologist Consultant, Bridge and Retaining Walls, Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Signs, Electrical, Emulsion Supplier, Erosion Control, Fencing, Hazardous Material, Landscaping, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Structure, Roadside Signs, Rumble Strip, Sign Structure, Soundwall (Masonry), Striping, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Testing, Traffic Control Systems, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open grade) Material and Rubberized HMA (Gap Grade) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at <a href="https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0">https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0</a> or from the Owner's site at <a href="https://www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php">www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php</a>

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at <a href="https://www.dir.ca.gov/Public-Works/PublicWorks.html">www.dir.ca.gov/Public-Works/PublicWorks.html</a>

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<a href="https://californiasbdc.org">https://californiasbdc.org</a>) or contact the California Southwest Transportation Resource Center (<a href="https://www.transportation.gov/osdbu/SBTRCs">www.transportation.gov/osdbu/SBTRCs</a>). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

**6 SMALL BUSINESS EXCHANGE** JANUARY 19, 2023 - JANUARY 25, 2023



## **CALIFORNIA SUB-BID REQUEST ADS**



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 **Contact: Jason Martin** 

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Rock slope protection, roadway excavation, guardrails & vegetation control Hwy 505 Solano County Caltrans #04-0Q7104

BID DATE: January 31, 2023 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Tem porary Barrier System, Portable Changeable Message Sign, Alternative Temporary Crash Cushion, SWPPP, Sweeping, Treated Wood Waste, Clearing & Grubbing, Imported Topsoil, Cleaning, Inspecting, and Preparing Culvert, Rock Slope Protection, Guard Railing Delineator, Pavement Marker, Guardrail Systems, Vegetation Control (Mino Concrete), Striping, and Construction Materials

Jason Martin (510-809-3432 - <a href="martin@ocjones.com">jmartin@ocjones.com</a>) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: http://ppmoe.dot. ca.gov/des/oe/contract-awards-services.html. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts, OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: http://www.sba.gov/content/contractors. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal\_cert\_biz\_program. html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Greg Souder

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Cold plane AC, paving with RHMA, upgrade median CB and curb ramp Hwy 85/87 Separation, San Jose Caltrans #04-4J9104 BID DATE: January 24, 2023 @ 2:00 PM

BID DATE: January 24, 2023 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Portable Changeable Message Sign, Movable Barrier System, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Temporary Concrete Washout, Asbestos Compliance Plan, Treated Wood Waste, Dust Control Plan, Clearing & Grubbing, Soil Densification (High Density Polyurethane), Cement Compaction Grout Injection, Planting & Irrigation, Geosynthetic Pavement Interlayer, AC Dike, Tack Coat, Cold Plane AC, Drill & Bond (Dowel Bar), Individual Slab Replacement (RSC), Grind Existing Concrete Pavement, Structural Concrete, Minor Concrete, Clean Expansion Joint, Joint Seal, Rapid Setting Concrete, Prepare Concrete Bridge Deck Surface, Polyester Concrete Overlay, Treat Bridge Deck, Bridge Removal, Trash Net, Detectable Warning Surface, Pre/Post Construction Surveys, Misc. Iron & Steel, Paint Curb, Fencing, Guard Railing Delineator, Pavement Marker, Storm Drain Systems, Overhead Signs, Roadside Signs, Guardrail Systems, Crash Cushion, Concrete Barrier, Striping & Marking, Maintain Existing Traffic Management System Elements During Construction, Electrical and Construction Materials

Greg Souder (510-809-3430 gsouder@ociones.com) is the estimator on this project and is available to pro-

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: http://ppmoe.dot. ca.gov/des/oe/contract-awards-services.html. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: http://www. sba.gov/content/contractors. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal\_cert\_biz\_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Jean Sicard & Bill Jensen

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Roadway excavation, place C12-AB, HMA, structural concrete & RCP Hwy 80 Roseville Caltrans #03-3F23U4

REVISED BID DATE: January 26, 2023 @ 2:00 PM

REVISED BID DATE: January 26, 2023 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Plastic Traffic Drums, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Temporary Fencing, Sweeping, Water Quality Sampling & Monitoring, Temporary Creek Diversion System, Asbestos Compliance Plan, Treated Wood Waste, Biologist, Natural Resource Protection Plan, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Structure Excavation, Structure Backfill, Concrete Backfill, Lean Concrete Backfill, Planting & Irrigation, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Piling, Structural Concrete, Minor Concrete, Concrete Surface Texture, Drill and Bond Dowel, Joint Seal, Bar Reinforcing Steel, Sign Structure, Timber Lagging, Sound Wall (Masonry Block), Clean & Paint Steel Soldier Piling, Bridge Removal, Underground, Adjust Utilities to Grade, Rock Slope Protection, Detectable Warning Surface, Pre/Post Construction Surveys, Misc. Iron & Steel, Manhole Frame & Cover, Prepare & Stain Concrete, Fencing, Delineator, Pavement Marker, Roadside Signs, Guardrail Systems, Concrete Barrier, Striping & Marking, Maintain Existing Traffic Management System Elements During Construction, Camera Systems, Fiber Optic Cable Systems, Electrical, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) and Bill Jensen (510-809-3488 bjensen@ocjones.com) are the estimators on this

Camera Systems, Fiber Optic Cable Systems, Electrical, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) and Bill Jensen (510-809-3488 bjensen@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US small Business Administration may also assist you in obtaining bonding - please see the following site for information: http://www.sba.gov/content/contractors. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal\_cert\_biz\_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, is an Equal Opportunity Employer



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Pavement rehabilitation, slab replacement, ADA curb ramp and install quardrail Hwy 4 Contra Costa County Caltrans #04-2K7204 BID DATE: January 26, 2023 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Automated Work Zone Information System, Portable Radar Speed Feedback Sign, Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Treated Wood Waste, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Compaction-Grouting with Steel Casing, Base Bond Breaker, AC Dike, Tack Coat, Cold Plane AC, Grind Concrete Pavement, Anchored CRCP-RSC, Drill and Bond (Dowel Bar), Spell Papair (Polyseter Concrete), Individual Slab Paplacement (PSC) Structural Tack Coat, Cold Plane AC, Grind Concrete Pavement, Anchored CRCP-RSC, Drill and Bond (Dowel Bar), Spall Repair (Polyester Concrete), Individual Slab Replacement (RSC), Structural Concrete, Bar Reinforcing Steel, Bioretention, Trash Net, Underground, Inlet Depression, Adjust Utilities to Grade, Concrete, Rock Slope Protection, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Misc. Iron & Steel, Delineator, Pavement Marker, Object Marker, Roadside Signs, Guardrail Systems, Concrete Barrier, End Anchor Assembly, Striping & Marking, Maintain Existing Traffic Elements During Construction, Modify Signal & Lighting Systems, Modify Ramp Metering Systems, Modify Traffic Monitoring Station Systems, Modify Count Station Systems, Modify Wireless Magnetometer Vehicle Detection Systems, Modify Electric Service for Irrigation, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: http://www.sba. gov/content/contractors. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal\_cert\_biz\_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

JANUARY 19, 2023 - JANUARY 25, 2023 SMALL BUSINESS EXCHANGE 7



## **CALIFORNIA SUB-BID REQUEST ADS**

#### SKANSKA

Subcontractor/Supplier Bids/Proposals Requested Owner: California Department of Transportation Caltrans Contract Number: 08-1C08U4 Proposal Due Date: February 16, 2023 - 2:00 PM DBE-22%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

> Construction on State Highway 10 In Riverside County from Wiley Well Road to the California/Arizona State Line

Plans & Specs can be accessed and downloaded online at: Caltrans Office of Engineer Contractor's Corner. http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=08-1C08U4

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments: Develop Water Supply, Construction Area Signs, Traffic Control System, Striping, PCMS Boards, Radar Speed Feedback Signs, Temporary Railing, Temporary Traffic Screen, Implement BMP, SWPPP, Temporary Erosion Control, Street Sweeping, Asbestos Compliance Plan, Treated Wood Waste, Contractor-Supplied Biologist, Clear and Grub, Roadway Excavation, Shoulder Backing, Structure Excavation, Structure Backfill, Imported Borrow, Erosion Control, Class 2 Aggregate base, Prime Coat, Hot Mix Asphalt, Rubberized Hot Mix Asphalt, Place HMA Dike, Tack Coat, Remove AC Dike, Cold Plane Asphalt Concrete Pavement, Remove Base And Surfacing, CIDH Piling, Structural Concrete, Paving Notch Extension, Drill And Bond Dowel, Joint Seal, Bar Reinforcing Steel, Remove Asphalt Concrete Surfacing, Prepare Concrete Bridge Deck Surface, Furnish and Place Polyester Concrete Overlay, Bridge Removal, Storm Drain, Rock Slope Protection, RSP Fabric, Minor Concrete, Fencing, Guardrail Systems, Roadside Signs, Concrete Barrier, Rumble Strip, Electrical Systems, Trucking, Water Truck, Ready-mix Concrete, Saw Cutting, Rip Rap, Noise Monitoring, Landscape, Remove Asphalt Concrete Pavement, Driven Pile, Prestressing, Shotcrete, Slope Paving, Pre/Post Construction Survey, Isolation Casing, Survey Monument, Anti-Graffiti Coating, Cement, Fly Ash, Admixtures, Concrete Aggregates, Tie Bars, Dowels & Cure. Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg., \$1M Auto Liability, \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on Al

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer

EEO/AA/Vet/Disability Employer
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360, Fax: (951) 788-2449
Lead Estimator: Joe Sidor • Email: bids.socal@skanska.com

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS/SUPPLIERS/SERVICES

Caltrans Contract 03-4F6504

Construction on State Highway in Yolo County in and near West Sacramento on Route 80 from 1.7 Miles East of Mace Boulevard Overcrossing to Sacramento River Bridge and Overhead (Bryte Bend) and on Route 50 from Route 80 Junction to Jefferson Boulevard Undercrossing

(General Work Description: CRCP, HMA (Type A), Rdwy Exc, Class 2AB, Fiber Optic Cable Systems) EE: \$220M DBE Goal 23% Bid Date: January 25, 2023 at 2:00 PM

\*\*This is an Electronic bid submittal\*\*

\*\*Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated\*\*

Flatiron-Teichert, A Joint Venture requests DBE subcontractor/supplier/service participation for the following, but not limited to items of work: Subcontractors: Asphalt Dike, Asphalt Paving, Bridge and Roadway Demo, Clear and Grub, Cold Plane AC, Concrete Barrier, Construction Area Signs, Cured in Place Pipeliner, Driven Pile, Electrical, Erosion Control, Excavation and Grading, Fencing, Grind and Groove Pavement, Hydroseeding, Joint Seal, Landscaping and Irrigation, MBGR, Metal Railing, Minor Concrete, Overhead Signs, Polyester Concrete, Rebar, Recycle and Reclaim AC, Remove Unsound Concrete and Patch RSC, Roadside Signs, Saw and Seal PCC, Sawcutting, Striping, Traffic Control, Underground Utilities. Suppliers: Aggregates, Asphalt, Asphalt Oil, Bridge Bearings, Geotextiles, Joint Seal Assemblies, Misc. Iron and Steel, Misc. Metals, PCC Paving Materials, Ready Mix Concrete, Steel Pipe Pile, SWPPP Materials, Underground Pipe (RCP, CSP, SCSP), Underground Precast. Service: Biologist, Concrete Pumping, Equipment Rental, HazMat Trucking, Lead Compliance Plan, QC Testing, Street Sweeping, Survey, SWPPP Plan, Trucking.

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron-Teichert, A Joint Venture (Flatiron-Teichert) for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are union contractors. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron-Teichert intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron-Teichert will reimburse for bond premium up to 2%. Firms must possess in surance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron-Teichert for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <a href="http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php">http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php</a> to enter the Advertised Projects page and scroll to Contract number: 03-4F6504. Sign in is required to access project plans.

To access FREE project documents from our BOX ftp site, please send an email request to NorCalBids@flatironcorp.com. You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please send all quotes by email to NORCALBIDS@flatironcorp.com

Flatiron-Teichert, A Joint Venture 1200 Concord Ave., Suite 465, Concord, CA 94520 Phone 707-742-6000 • Bid Fax 707-746-1603 Contractor License 1066945

#### SKANSKA

Subcontractor/Supplier Bids/Proposals Requested San Bernardino Valley Municipal Water District SPEC 22-02

Proposal Due Date February 7, 2023-10:00 AM

Skanska is interested in soliciting in Good Faith with all DBE Subcontractors and Suppliers for the following project:

Enhanced Recharge In The Santa Ana River Basins-Phase 1B Highland, CA

Plans and Specifications are available through registering on our plan site at: https://app.buildingconnected.com/publi

Requested scopes include, but are **not limited** to the following and should be based on the Contract and its amendments: Site Security, Traffic Control, Signs, Fence, SWPPP, Readymix, Concrete Removal, Saw Cutting, Clearing and Grubbing, Excavation, Riprap, Aggregate Base Course, Material Processing, Geotextile, Irrigation, Seeding, Testing & Inspection, Survey, Electrical & Instrumentation, Rebar, Trucking, Equipment Rental, Erosion Control, Reinforced Concrete Piping, Structural Concrete, Surveying, Slide Gates

Accepted Disadvantaged Business Enterprises specific to this project are:

- Entities owned and/or controlled by socially and economically disadvantaged individuals as described by Title X of the Clean Air Act Amendments of 1990 (42 U.S.C. 7601 note) (10% statute), and Public Law 102-389 (42 U.S.C. 4370d) (8% statute), respectively;
- Minority Business Enterprise (MBE) entities that are at least 51% owned and/or controlled by a socially and economically disadvantaged individual as described by Title X of the Clean Air Act Amendments of 1990 (42 U.S.C. 7601 note), and Public Law 102-389 (42 U.S.C. 4370d), respectively.
- Women Business Enterprise (WBE) entities that are at least 51% owned and/or controlled by women
- · Small Business Enterprise (SBE):
- Small Business in a Rural Area (SBRA);
- Labor Surplus Area Firm (LSAF); or
- Historically Underutilized Business (HUB) Zone Small Business Concern or a concern under a successor program

Under the DBE Program, entities can no longer self-certify, and contractors and sub-contractors must be certified at bid opening. Contractors and sub-contractors must provide to the CASRF recipient proof of DBE certification. Certifications will be accepted from the following:

- · The U.S. Environmental Protection Agency (USEPA)
- The Small Business Administration (SBA)
- The Department of Transportation's State implemented DBE Certification Program (with U.S. citizenship)
- Tribal, State and Local governments
- · Independent private organization certifications If an entity holds one of these certifications, it is considered acceptable for establishing status under the DBE Program

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible.

Insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. All Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Please include CSLB License Number and DIR Number on all guotes submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer

EEO/AA/Vet/Disability Employer
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360 • Lead Estimator: Cody Crow • Email: bids.socal@skar

## Looking for Subcontractors, **Vendors, and Suppliers?**

Advertise your Sub-Bid Requests in the Small Business Exchange.

With a monthly readership of 26,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.

Call **1-800-800-8534** or visit us at www.sbeinc.com





## **CALIFORNIA SUB-BID REQUEST ADS**



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Zone A Pump Station & Transmission Main Project Job No. 17-041

Owner: Paradise Irrigation District

<u>Bid Date: February 14th, 2023 @ 1:00 PM</u>

We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:

ASPHALT, AGGREGATES, PIPE SUPPLIERS, PUMPING PLANT ELECTRICAL EQUIPMENT, HAVAC/MECHANICAL, STORM WATER SYSTEMS PIPE SUPPLIERS, DRAINING SYSTEMS PIPE SUPPLIERS, TRENCH, PUMPS, METSAL ROOF, SLURRY BACKFILL.

#### **Project Description:**

The project includes, but not limited to, the construction of the Zone A Pump Station and the Zone A transmission main, improvements to pump station 2.

Engineers Estimate: \$6.3 MIL

Plans and specs can be obtained on: ebidboard.com

Or contact: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer / California License # 422496
This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Wastewater Treatment Plant Improvements State Project No. C-06-8124-210 Owner: City of Firebraugh Bid Date: February 2nd, 2023 @ 1:30 PM

 $\underline{\text{We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:}\\$ 

CONCRETE, HANDRAILS, HATCHES, PAINTING/COATING, ELECTRICAL -BUILDING, CONTROL PANELS, GENERATORS/SWITHCGEAR, PIPE SUPLLIERS, DRAINIGN PIPE SUPPLIERS, EARTHWORK, PUMPS .

**Project Description:** 

The project includes, but not limited to, construct a aerated lagoon reactor by installing a floating chain aeration activated sludge plant.

Engineers Estimate: \$14- \$16 MIL

estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

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This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Salinas River Segment of recycled Water Distribution System Client Project No. 11104A10 Owner: City of Paso Robles

Bid Date: February 2nd, 2023 @ 3:00 PM

We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:

AGGREGATES, ASPHALT, SLURRY, PIPE SUPPLIERS, DIRECTIONAL DRILLING, ENVIRONMENTAL SERVICES, EROSION CONTROL, SURVEYING, FENCING, HYDROSEEDING, TRUCKING.

Project Description:

The project includes, but not limited to, constructing a segment of 24" DIP and 26" HDPE recycled water piping between the City's Wastewater Treatment Plant and the River Oaks neighborhood using horizontal directional drilling under the Salinas River and open cut construction.

Engineers Estimate: \$3.8 MIL

Plans and specs can be obtained on: <a href="www.ciplist.com">www.ciplist.com</a>
Or contact: <a href="mailto:estimating@mountaincascade.com">estimating@mountaincascade.com</a>

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

 ${\bf Mountain\ Cascade\ Inc.\ is\ an\ Equal\ Opportunity\ Employer\ /\ California\ License\ \#\ 422496}$ 

This is Part of a Good Faith Outreach. Your response is greatly appreciated

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For more info contact Valerie Voorhies at <a href="https://www.esa.gov/uvesbeinc.com">wvv@sbeinc.com</a>



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Construction on State Highway in Fresno County in and near Fresno from Clovis Avenue Overcrossing to Temperance Avenue Undercrossing Contract No. 06-1A3204

Owner: Caltrans

Bid Date: February 7th, 2023 @ 2:00 PM

DBE Goal: 21%

We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:

ASPHALT, AGGREGATES, CONCRETE MATERIAL, DRAINING SYSTEMS PIPE SUPPLIERS, STORM WATER SYSTEMS PIPE SUPPLIERS, AC DIKES, AC OILS, ASPHALT GRINDING, CHIPSEAL/SLURRY SEAL, CONCRETE FLATWORK, CONSTRUCTION AREA SIGNS, EROSION CONTROL, K-RAIL, SWPP PLAN ONLY, TRAFFIC CONTROL, TRUCKING.

**Project Description:** 

The project includes, but not limited to, remove guardrail, pave HMA pad and construct concrete median barrier.

Engineers Estimate: \$4.1 MIL

Plans and specs can be obtained on: <a href="http://ppmoe.dot.ca.gov/des/oe/weekly-ads">http://ppmoe.dot.ca.gov/des/oe/weekly-ads</a>

Or contact: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer / California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Construction on State Highway in Stanislaus County in Waterford from 0.1 Mile West of Reinway Avenue to 0.1 Mile East of F Street Contract No. 10-1G4204

Owner: Caltrans

Bid Date:February 15th, 2023 @ 2:00 PM

DBE Goal: 22%

We are requesting quotes from all qualified DBE Subcontractors and Suppliers but not limited to:

ASPHALT, AGGREGATES, DRAINING SYSTEM PIPE SUPPLIERS, STORM WATER SYSTEMS PIPE SUPPLIERS, PRECAST MATERIALS, ASPHALT GRINDING, CONCRETE FLATWORK, CONSTRUCTION AREA SIGNS, ELECTRICAL-STREET LIGHTS/TRAFFIC SIGNALS/LOOPS, ENVIRONMENTAL SERVICES, EROSIION CONTROL, HYDROSEEDING, STRIPING, SWPP PLAN ONLY, TRUCKING.

**Project Description:** 

The project includes, but not limited to, widen shoulder, construct sidewalks, and install curb ramps.

Engineers Estimate: \$3.6 MIL

Plans and specs can be obtained on: <a href="http://ppmoe.dot.ca.gov/des/oe/weekly-ads">http://ppmoe.dot.ca.gov/des/oe/weekly-ads</a>

Or contact: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer / California License # 422496
This is Part of a Good Faith Outreach. Your response is greatly appreciated

Caliagua Inc.

4930 E La Palma Ave, Anaheim, CA 92807 Phone: 866-416-4214 Email: rricard@caliagua.net Contact: Ryan Ricard

Project: Well 32 Rehabilitation Re-Bid Project No.: 13-6433 BID DATE: January 24th, 2023 @ 2:00PM

An Equal Opportunity Employer & Complies with the Standard Federal Equal Employment Specifications

All Qualified AND/OR Certified DBE Subcontractors and Material/Equipment Suppliers are requested to forward quotes for the above-referenced project.

Caliagua Inc. is seeking qualified subcontractors and suppliers for the following: Demolition, Well Rehabilitation, Concrete Repair, Fence & Gates, Reinforcing Steel, Precast Concrete, Masonry, Structural Steel, Painting & Coating, Roofing, Flashing & Sheet Metal, Doors & Frames, Hatches, Windows, Deep Well Pumps, Static Mixers, Steel Piping, Chemical Containment Piping, PVC Piping, Ductile Iron Piping, Valves, Electrical & Instrumentation

Project Documents: <a href="http://www.ocwdplanroom.com">http://www.ocwdplanroom.com</a>

Free access to the project documents can be furnished upon request. Caliagua Inc. is signatory to the Operating Engineers, Laborers, Cement Masons and Carpenters Unions. Subcontractors must possess a current contractor's license, DIR Registration, insurance and workers compensation coverage per project requirements. Subcontractors and Suppliers are expected to bid per plans and specifications. Quotes need to be submitted at a reasonable time prior to the bid date. This project has a 5% DBE participation goal, participation is highly encouraged.

JANUARY 19, 2023 - JANUARY 25, 2023 SMALL BUSINESS EXCHANGE 9



## **BUSINESS TOOLKIT**

## Advance Your Construction Career with Advice from 17 Industry Professionals

[ Article originally appeared in Autodesk Construction Cloud Blog. https://construction.autodesk.com ]

#### By Grace Ellis

The start of the 2023 New Year is the perfect time to think about how you can develop your professional career. The career path for those in construction has the potential to be rewarding, but you may find that it is challenging to navigate a constantly changing landscape.

To help make it a little easier to get started in the New Year and to focus on professional development that furthers your career, we've gathered advice and insight from 17 professionals who are thriving in their roles in construction.

#### **Further Your Career By Always Learning**

Continuing to learn is essential, according to several leading industry professionals. How can learning impact your career? This is what they had to say.

#### **Stay Engaged**



Continuously look to seek out new learnings. Doing this will help you find innovative solutions to problems you may face, and also keep you engaged and relevant in an ever-changing industry."

#### - Adam Plunkett, Group Manager of Business Technology & Planning at John Holland

#### **Keep Learning**



"Never think any task or experience is beneath you. Especially if it's something you are expecting from others who may report to you. Always be a student of the company you work for and the industry you are working in. You are never done learning and developing. Trust in the experience of the ones who came before you and the fresh perspective of those coming in behind you."

-Matt Allread, Education Manager at Gaylor Electric, Inc.

#### **Embrace Change**



"Don't be afraid of change, and always look for ways to improve your skills. When I first started working at MG2 10 years ago, there were not many Revit experts at the time. I took this opportunity to step up and be the expert for my firm. This gave me the tools to tackle complex projects with confidence."

## Maribel F. Barba, Associate at MG2 Leverage Your Experience



"If it is not part of your job, take your time and learn something new. The industry's future will be built on software; learn how to code, build an app, or automate repetitive tasks. Opportunities will arise where these new skills will be leveraged, and your team members, your bosses, and your company will value you more because of it."

#### – Jacob D'Albora, FMP Director of Digital Building Operations at VIATechnik, LLC

#### Try New Things

"I'd advise them to experiment and try new things in new ways. Look to other industries to learn from. There are a lot of processes and ideas that the construction industry does well, but there are so many that other industries do better. I'd suggest using whatever previous experience from whatever you have done, be it professionally or as a hobby, to reach the goal you have in your work."

#### - Kristoffer Flygare, Technology Manager at Bravida Sverige AB

#### Be Adaptable



"Be willing to adapt quickly to change. Technology in construction is consistently changing, no matter your position, and being able to adjust your processes to keep up with the changes will help any individual grow in their career."

#### - Kacie Hokanson, Virtual Construction Specialist at Miron Construction Co., Inc.

#### Grow Your Network

Sometimes, who you know matters when you're looking for work or trying to improve your skills. Keep this advice in mind.

#### Get a Mentor



"Find an ally, mentor, or sponsor that can help guide you within or outside of your organization. Leverage these people to bounce ideas off, get constructive feedback, or align career goals and opportunities. Don't be afraid to advocate for yourself by keeping track of all that you have accomplished, and be sure to share that with your manager during performance reviews or checkins. You may not get every role or promotion you apply for, but you won't know unless you try!"

#### - Danielle O'Connell, Sr. Director, Emerging Technology at Skanska USA Building Inc.

#### **Build Relationships**

"Build relationships everywhere you go. Be genuinely interested in what others do in the AEC industry and build relationship capital. By doing so, you'll gain knowledge while also building a network of people who support you throughout your career advancements."

#### - Breawn Felix, Regional Support Services Manager at Swinerton Builders

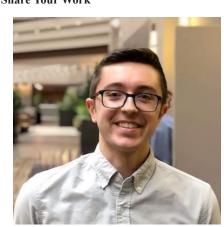
#### Keep Networking



"My advice to someone looking to level up their career is to get involved with as many groups or organizations in the industry as possible. The more networking that you do, the better it will be for your career. Each group can help open different doors or paths that previously were not available. The other piece of advice is to find a mentor. Someone that has been through everything before can be your biggest asset in guiding you down your path."

#### - Landon Arciero, Senior Project Manager at Largo Concrete Inc.

#### Share Your Work



"Take advantage of the fact that building things is inherently interesting. Most people, even those who aren't interested in the built world, have a vested interest in the places they live, work, and play in. There's also the added bonus that every new construction project directly impacts the community it's in, so regardless of career path, there will always be an audience for your work. So, my advice is to share it! Take lots of pictures, and tell people about what you're doing."

#### – Christian Waldo, VDC Manager at Lydig Construction

#### Use Tech to Your Advantage

Technology is changing, and it's being used more than ever in construction. Here's what industry experts want you to keep in mind about the advancement of technology and digital spaces.

#### Visit the link below for the full article:

https://constructionblog.autodesk.com/advance-career-construction/

10 SMALL BUSINESS EXCHANGE JANUARY 19, 2023 - JANUARY 25, 2023



OAKLAND UNIFIED SCHOOL DISTRICT DEPARTMENT OF FACILITIES PLANNING AND MANAGEMENT

### NOTICE TO BIDDERS DOCUMENT 00 11 11

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the ("Contract"), **Project No. 70022** 

## **Skyline High School Sewer Replacement 2115 Skyline Blvd, Oakland, CA, 94619**

#### **Project consists of:**

Remove and replace existing sewer lines. Either excavate and remove the existing sewer lines and replace with HDPE pipe or the trenchless line replacement or pipe burst method with the same piping, using same pipe diameters as indicated on CCTV camera scoping. Reconnection to existing laterals, replacement of manholes as needed, removal of existing tree roots without damage to existing trees, and removal of excess materials from site. If excavation method is used, prior to installation of piping, compaction of existing soil to 95%, installation of 3/4 inch drain rock, 4 inches under pipe, 4 inches on sides, and 12 inch min. on top, remainder to be backfill material compacted to 95%. Testing of the new lines to be included. Existing surface finishes to be restored as was, in its entirety. All of the above work will be under the supervision of the inspector.

#### Engineer's Estimate: \$410,000

**Project Manager** is Marcus Board, who can be reached at: <a href="marcus.board@ousd.org">marcus.board@ousd.org</a> and/or 510-277-6719.

"The most qualified responsible responsive lowest bid shall be determined on the amount of the base bid." The Owner reserves the right to add or deduct any of the additive or deductive items after the lowest responsible and responsive bidder is determined. The lowest bid shall be determined by the amount of the base bid

This Contract is not subject to prequalification pursuant to Public Contract Code section 20111.6.

This Contract is subject to the District's Project Labor Agreement.

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA - Project Labor Agreement.

Contract Documents will be available for review on or after <u>January 18, 2023</u>, at East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077

Email: ebbp@eastbayblueprint.com,

Attn: Sandy. Online using the Plan Command System at <a href="https://www.eastbayblueprint.com">www.eastbayblueprint.com</a> or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are NON-REFUNDABLE

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County McGraw Hill Construction Data San Francisco Builder's Exchange Reed Construction Market Data Contra Costa Builder's Exchange Marin Builder's Exchange

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division

2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

The Contract Time shall be <u>293</u> calendar days, and liquidated damages for delay shall accrue. The deadline for Completion is TBD. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

#### Front Desk Facilities Planning & Management 955 High Street, Oakland, CA 94601

on February 8, 2023, before 2:00 p.m. on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted. PLEASE NOTE: DUE TO COVID-19 BIDS WILL NOT BE OPENED. BID RESULTS WILL BE MADE AVAILABLE VIA EMAIL.

A mandatory pre-bid site visit will be held on <u>January 26, 2023</u>, at 10:30 a.m., at Front entrance of the Skyline School site. Bidders not attending the site visit will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Owner, or its designee, has determined that certain materials, services, products or things designated by specific brand or trade name shall not be subject to Public Contract Code section 3400(a) in order that a field test or experiment may be made to determine the product's suitability for future use; in order to match other materials, services, products or things in use on a particular Owner public improvement either completed or in the course of completion; in order to obtain a necessary item that is only available from one source; and in order to respond to an emergency declared by Owner.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a Class B-General Building and/or C36-Plumbing Contractor license and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollars (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.

## California's Film and TV Tax Credit Program Extended for Five Years in Governor's Proposed Budget

## [ Article originally appeared in https://business.ca.gov ]

Governor Gavin Newsom's proposed 2023-24 state budget extends funding for California's Film and TV Tax Credit Program an additional five years (through fiscal 2030-31) and proposes to make credits refundable for the first time since the state launched its incentive in 2009.

The new budget provisions are part of Governor Newsom's ongoing effort to retain and grow production activity across the Golden State. They call for replacing the current third iteration of the state's tax credit program (Program 3.0), which sunsets in 2025, with a new five-year program dubbed Program 4.0. While total funding is proposed to remain at \$330 million per year, tax credits awarded under Program 4.0 will be eligible to be partially refundable to make the program applicable to a broader range of applicants.

"The proposed budget affirms Governor Newsom's leadership in ensuring California's Film and TV Tax Credit Program evolves and continues to deliver on our goal of retaining and growing instate production," said California Film Commission Executive Director Colleen Bell. "The five-year extension and provision to make tax credits refundable will give industry decision makers more options and the certainty they need to make long-term investments here in the Golden State. This will translate into more production-related jobs, spending and opportunity."

Refundable tax credits will enable applicants to claim a tax refund at a discounted value over multiple years. Credits used to offset in-state tax liability will continue to retain their full value. Under California's current program, credits for feature films and TV projects are non-refundable and non-transferable, while credits for independent film projects are currently transferable but non-refundable. With the proposed budget, all applicants (and therefore all projects) admitted into California's tax credit program could be eligible for refundable tax credits.

#### **Building On a Record of Success**

California has earned its long-held status as the world's film and TV production capital due to its superior crews, talent, infrastructure, weather, locations and a host of other factors that promote business and creative success. In recent years, aggressive incentives — mostly in the form of tax credits and rebates — have attempted to lure production away from the Golden State. The impact of such 'runaway production' prompted policymakers in California to respond with the state's own robust tax credit program.

According to the California Film Commission's latest progress report, the current iteration of the state's tax credit program (Program 3.0) launched in July 2020 and is on track to generate more than \$6.2 billion in total production spending statewide during just the first half of its five-year duration. This figure includes \$4.2 billion in "qualified" spending, defined as wages to below-the-line crew members and payments to in-state vendors. Only the qualified portion of each project's budget is eligible for tax credits under California's uniquely targeted program. The \$6.2 billion figure does not include the creation/retention of non-incentivized jobs for performers, producers, directors, writers, composers and music supervisors.

A recent study by the Los Angeles Economic Development Corporation (LAEDC) reported that each dollar allocated by California's Film and TV Tax Credit Program generated \$24.40 in economic output, plus \$1.07 returned to taxpayers in state and local tax revenues.

In addition to bringing production jobs and spending to regions across the state, California's Film and TV Tax Credit Program also promotes workforce training, diversity and inclusion. The Career Readiness requirement mandates that all tax credit projects participate in learning and training programs such as paid internships for students, externships for faculty members, workshops, panels and professional skills tours. The more recently launched Career Pathways Program specifically targets individuals from underserved communities. It is funded directly by tax credit projects and works with partner training programs across the state to reduce the economic, geographic and social barriers to career success. California's tax credit program also requires participating projects to have a written policy for addressing unlawful harassment and submit voluntarily reported above and below-the-line cast and crew employment diversity data. Each production must also provide the state with a copy of its initiatives and programs to increase the representation of women and minorities.

A full summary of Governor Newsom's proposed 2023-24 state budget is available here and a revised proposal with revenue estimates will be released this May. The state's 2023-24 fiscal year begins July 1st.

#### About California's Film and Television Tax Credit Program

California's film and television production incentive was launched in 2009. In 2014, the California legislature passed a bill that created the second iteration of the state's tax credit program (Program 2.0) and more than tripled the amount of funding from \$100 million to \$330 million annually. Program 2.0 also extended eligibility to include a range of project types (big-budget feature films, TV pilots and 1-hr. TV series for any distribution outlet) that were excluded from the firstgeneration tax credit program. In addition, Program 2.0 introduced a "jobs ratio" ranking system to select projects based on "qualified" spending (e.g., wages paid to below-the-line workers and payments made to in-state vendors). To spur production statewide, a supplementary five percent tax credit was made available to non-independent projects that shoot outside the Los Angeles 30-Mile Studio Zone or that have qualified expenditures for visual effects or music scoring/track recording. The five-year Program 2.0 went into effect on July 1, 2015 and wrapped its fifth and final fiscal year (2019/20) on June 30, 2020.

The third (current) generation of the California Film and TV Tax Credit Program (dubbed "Program 3.0") was launched on July 1, 2020. New provisions included a pilot skills training program to help individuals from underserved communities gain access to career opportunities. Program 3.0 also added provisions requiring projects to have a written policy for addressing unlawful harassment and enhanced reporting of above and below-the-line cast and crew employment diversity data.

More information about California's Film and Television Tax Credit Program 3.0, including application procedures, eligibility, and guidelines, is available at film.ca.gov/tax-credit/.

SOURCE: bit.ly/3GFBui3



## FICTITIOUS BUSINESS NAME STATEMENTS

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0399089

Fictitious Business Name(s): Edge Photography 1347 Jackson Street #201 San Francisco, CA 94109 Full Name of Registrant #1 **Sheldon Bachus**Address of Registrant #1 1347 Jackson Street #201 San Francisco, CA 94109

This business is conducted by **An Individual** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable** 

#### Signed: Sheldon Bachus

This statement was filed with the County Clerk of San Francisco County on **12-23-2022** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Mariedyne Nadonza Deputy County Clerk 12-23-2022

12/29/22 + 01/05/23 + 01/12/23 + 01/19/23

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0399000

Fictitious Business Name(s):

N4S1 Address 2530 36th Avenue

San Francisco, CA 94116 Full Name of Registrant #1 William W. Kwok Address of Registrant #1 2530 36th Avenue San Francisco, CA 94116

This business is conducted by An Individual The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 12-14-2022

#### Signed: William W. Kwok

This statement was filed with the County Clerk of San Francisco County on 12-14-2022

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Giselle Romo Deputy County Clerk 12-14-2022

12/29/22 + 01/05/23 + 01/12/23 + 01/19/23

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399202

Fictitious Business Name(s): Nimble Auto Sales Z64 Oak Street #2, San Francisco, CA 94102 Full Name of Registrant #1 Moor Ventures LLC (CA) Address of Registrant #1
264 Oak Street #2, San Francisco, CA 94102

This business is conducted by

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable.

Signed: David Castro

This statement was filed with the County Clerk of San Francisco County on 01-10-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law. State or Common Law.

Maribel Jaldon Deputy County Clerk 01-10-2023

01/12/23 + 01/19/23 + 01/26/23 + 02/02/23

Fictitious Business Name(s):

- One Studios Event Visual
- Bach2Smooth
- One Entertainment
- 5.) Fight 4 Your Life 6.) West Shiznik

945 Taraval Street #234, San Francisco, CA 94116 945 Taraval Street #234, Sali Flancisco, CA 94116
Pull Name of Registrant #1
945 Taraval Street #234, San Francisco, CA 94116

This business is conducted by A Limited Liability Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 06-01-3023

Signed: Bryan Bachar

This statement was filed with the County Clerk of San Francisco County on 01-09-2023

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Deputy County Clerk 01-09-2023

01/12/23 + 01/19/23 + 01/26/23 + 02/02/23

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399148

Fictitious Business Name(s):

**Plautz SF Properties** 155 Eureka Street, Apt 2, San Francisco, CA 94114 Full Name of Registrant #1

Daniel Welsh Plautz

Address of Registrant #1
155 Eureka Street, Apt 2, San Francisco, CA 94114

This business is conducted by An Individual The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 01-03-2023

Signed: Daniel Plautz

This statement was filed with the County Clerk of San Francisco County on **01-05-2023** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law State or Common Law

on **12-21-2022** 

Melvin Galvez Deputy County Clerk 01-05-2023

01/12/23 + 01/19/23 + 01/26/23 + 02/02/23

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0399072

Fictitious Business Name(s):

**Royal Ground Coffee** Address 2216 Polk Street, San Francisco, CA 94109 Full Name of Registrant #1

The Pera LLC (CA)

Address of Registrant #1
2216 Polk Street, San Francisco, CA 94109

This business is conducted by A Limited Liability Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above

Signed: Feray Sozer

This statement was filed with the County Clerk of San Francisco County on 12-21-2022

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Lily Duona Deputy County Clerk 12-21-2022

12/29/22 + 01/05/23 + 01/12/23 + 01/19/23

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0399075

Fictitious Business Name(s): Saturday Design Studio Address 601 4th Street, Unit #21 San Francisco, CA 94107 Full Name of Registrant #1 Alex Sabato Address of Registrant #1 601 4th Street, Unit #21 San Francisco, CA 94107

This business is conducted by **An Individual**The registrant(s) commenced to transact business
under the fictitious business name(s) listed above on

Signed: Alex Sabato

This statement was filed with the County Clerk of San Francisco County on 12-21-2022

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Maribel Jaldon Deputy County Clerk 12-14-2022

01/05/23 + 01/12/23 + 01/19/23 + 01/26/23

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): Taz Kreations Address
2119 29th Avenue
San Francisco, CA 94116
Full Name of Registrant #1 Shaheen Nazir Address of Registrant #1 101 West Avalon Drive Pacifica, CA 94044

This business is conducted by **An Individual**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 09-21-2022

Signed: Shaheen Nazir

This statement was filed with the County Clerk of San Francisco County on **01-03-2023** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Maribel Jaldon Deputy County Clerk 01-03-2023

01/12/23 + 01/19/23 + 01/26/23 + 02/02/23

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2023-0399233

Fictitious Business Name(s): Super Bloom Landscaping Address
478 20th Avenue, Apt #1
San Francisco, CA 94121
Full Name of Registrant #1
Noah Politzer
Address of Registrant #1 478 20th Avenue, Apt #1 San Francisco, CA 94121

This business is conducted by **An Individual**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: Noah Politzer

This statement was filed with the County Clerk of San Francisco County on 01-12-2023

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Giselle Romo Deputy County Clerk 01-12-2023

01/19/23 + 01/26/23 + 02/02/23 + 02/09/23

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398915

Fictitious Business Name(s): Pacific Workplaces

2001 Van Ness Ave, Suite 300, San Francisco, CA 94109

Full Name of Registrant #1

Pac Van Ness, Llc (CA)
Address of Registrant #1
2001 Van Ness Avenue, Suite 300 San Francisco, CA 94109

This business is conducted by **A Limited Liability Company** 

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-01-2022** 

Signed: Rebecca Simi

This statement was filed with the County Clerk of San Francisco County on **12-06-2022** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Maribel Jaldon, Deputy County Clerk

12/22/22 + 12/29/22 + 01/05/23 + 01/12/23

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0398997

Fictitious Business Name(s): **Urban Pawrent** 

**3320 Octavia #8, San Francisco, CA 94123** Full Name of Registrant #1

Kristi Dowler

Address of Registrant #1
3320 Octavia #8, San Francisco, CA 94123

This business is conducted by **An Individual**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-19-2022** 

Signed: Kristi Dowler

This statement was filed with the County Clerk of San Francisco County on 12-13-2022

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Giselle Romo, Deputy County Clerk



## STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1) Royal Ground Coffee 1) Royal Ground Coffee
Located at 2216 Polk Street,
San Francisco, CA 94109
This fictitious business name was filed in the
County of San Francisco on 05/16/22 under file **22-0397143** 

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1 La Linda Valley Corp (CA) 3484 Speno Drive San Jose, CA 95117

This business was conducted by a A CORPORATION

Signed: Alvaro Atenor

This statement was filed with the County Clerk of San Francisco County on

**Deputy County Clerk** 12-21-2022

12/29/22 + 01/05/23 + 01/12/23 + 01/19/23

12 SMALL BUSINESS EXCHANGE JANUARY 19, 2023 - JANUARY 25, 2023



## **SUCCESS STORIES**

## **Strive for Epic**



[ Article originally appeared in www.norcalsbdc.org ]

A young woman with a passion to connect people through yoga saw an opportunity to transform the hobby she loved into a thriving business.

#### Challenge

Sarah Wallace had practiced yoga for years. As her interest grew, and as more and more friends came to her for advice and instruction, she decided to take her hobby to the next level. She was an expert in many facets of yoga, but was not sure how to go about starting a business.

#### Gameplan

Sarah contacted the Shasta-Cascade SBDC for guidance. She met with a business advisor who guided her through everything from getting a business license to financial tracking and social media marketing.

#### Results

Less than two months after meeting with the SBDC advisor, Sarah secured a studio, started her business and was hosting events. She is excited for the future and looking forward to growth and expansion.

She wrote: "[My business advisor] was an amazing catalyst for getting me to officially start my business idea. After meeting with him I felt equipped with knowledge of the exact steps I needed to take to get up and running! I appreciate his consultation and everything the SBDC has to offer.

"I'm very excited to continue with courses and resources the SBDC offers to grow my business education."

 ${\bf Facebook: www.facebook.com/strive forepic}$ 

SOURCE: www.norcalsbdc.org/shared/client-stories/strive-for-epic/

## By The Law Inc.

[ Article originally appeared in www.norcalsbdc.org ]

#### Challenge

Mayela came to the SBDC Programa Hispano just as she was starting her business. She was knowledgeable on her work and how to help her clients, but she needed some assistance in other aspects of the business. Including finding the right building, the right licensing, insurance, and more.

Once she started attending the workshops, she found out how difficult financing, advertising, and marketing could be. Additionally, she had a hard time defining her company; the style, and the best size, including if it would only be local or statewide.

#### Strategies

Her consultant, Oscar Garcia worked hand-inhand with Mayela to make decisions in the best interest of her business. Working together, they developed a business plan with Mayela's ideas and Mr. Garcia's expertise. She was instructed in how to do research to get the right information for the industry of her business.

In addition to working with consultants, Mayela enrolled more workshops in different areas such as QuickBooks, where she learned how to better manage her finances. With Mayela's and her advisor's dedication she was able to overcome all those challenges presented at the beginning.

#### Visit the link for the full article:

www.norcalsbdc.org/shared/client-stories/by-the-law-inc/

## **Bay Hauling**



[ Article originally appeared in www.norcalsbdc.org ]

Juan Vallejos had been operating his business, Bay Hauling, for over a year when he first learned about the Solano-Napa SBDC in 2020.

While the initial pandemic shutdown impacted his Vallejo-based hauling and waste removal company, his business was improving by mid-2020 and he wanted to look at best practices for growth and expansion.

He found himself at the Vallejo Chamber of Commerce, discussing COVID-relief grants and his goals for his business, when he was referred to the Solano-Napa SBDC and its NxLevel entrepreneur training program. The next session was about to begin and Vallejos quickly signed up for the 11-week program.

"NxLevel was like finally being able to build a boat, set it to sail, see where the holes are that we needed to work on, and patch it up," he said. "It was really powerful for me. I was finally able to put together a mission statement, a marketing plan, all the things that I always thought about but was never in the position to put it on paper until then."

When the NxLevel course ended after 11 weeks, Vallejos knew he wanted to do more. He began working with multiple advisors on an array of business components. First was human resources, where he learned tips on hiring employees. Then, he focused on finance and QuickBooks training. He connected with an advisor from NorCal PTAC to discuss government contracting.

With his current advisor, Lisa Bishop, he is focused on creating monthly and annual goals for his business. He recently completed an extensive SWOT (Strength, Weakness, Opportunities, Threats) analysis.

He is also an active member of the Vacaville Entrepreneurs Roundtable. He enjoys the monthly



Juan Vallejos

in-person trainings with the group and said that together, they set goals for their businesses and hold each other accountable.

"I am a huge advocate of the SBDC," Vallejos said. "Whenever I see someone who is motivated and I know they will take advantage of what is available, I refer them.

"I would have never known about this if someone hadn't referred me," he added. "It's a huge resource but it's also like a hidden secret. I want to see people who are really serious about their business be able to take advantage of this."

Today, Vallejos' goals continue to focus on responsible business growth. His eye is on the economy and the possibility of a recession on the horizon has him wanting to build a business that will withstand the challenge.

"I want to see the business grow more organically," he said. "We've built a really good brand that people recognize and I want to focus on leveraging that."

SOURCE: www.norcalsbdc.org/shared/client-stories/bay-hauling/